

# Pegasus Profiles Vacancies - Internal Sales



<b>Job Title</b>	Inside Salesperson	<b>Reporting to</b>	Depot Manager
<b>Team/ Department</b>	Sales Office		Andover Factory
<b>Job Ref &amp; about the organisation</b>	The Pegasus Profiles Group is a growing steel cutting & fabrication organisation Headquartered in Thetford, whose services include flame, laser, plasma & waterjet cutting with additional press braking, rolling & plough grinding services.		
<b>Other Information</b>	<a href="http://www.pegasusprofiles.co.uk">www.pegasusprofiles.co.uk</a>		
<b>Core Objectives</b>			
	<p>We have a fantastic opportunity available for a Technical Salesperson to work for a successful, well establish company specialising in the Engineering Sector based in our Andover office.</p> <p>Technical Sales Key responsibilities:</p> <ul style="list-style-type: none"> <li>• Preparing quotations and negotiating orders</li> <li>• Helping to develop and grow new &amp; existing sales accounts.</li> <li>• Providing good customer service</li> <li>• Answering the telephone and responding to e-mail enquires</li> <li>• Processing orders &amp; general sales administration</li> </ul>		
<b>Experience/Skills Required</b>			
	<ul style="list-style-type: none"> <li>• Background in steel sales, engineering or the fabrication industry would be useful.</li> <li>• Sales focused- passion for delivering great customer service and helping to grow sales.</li> <li>• You will have a good technical/engineering appreciation with the ability to read engineering drawings.</li> <li>• Excellent team working skills and ability to work in a busy, fast paced environment.</li> <li>• Good numeracy, literacy and strong computer skills</li> <li>• Professional, business-like telephone manner</li> <li>• Basic use of AutoCAD or similar CAD software (desirable but not essential as training will be provided)</li> <li>• Driving licence useful but not essential</li> </ul>		

<b>Salary &amp; Benefits</b>	<ul style="list-style-type: none"> <li>• Competitive salary - £24,000 to £30,000 dependant on experience.</li> <li>• Profit share.</li> <li>• 25 days holiday + bank holidays per annum</li> <li>• Company pension scheme.</li> <li>• Free onsite parking</li> </ul>
<b>Working Hours</b>	<b>Monday to Friday, 8am to 5pm with a 1-hour lunch break.</b>
	Applications must include an up to date CV and a covering letter.

	Send your applications to: rob.floyd@pegprosouthern.co.uk		Closing Date; 1 <sup>st</sup> March 2024	<b>Date approved</b>	16/02/2024
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