

Pegasus Profiles Vacancies - Internal Sales



Job Title	Inside Salesperson	Reporting to	Depot Manager
Team/ Department	Sales Office		Andover Factory
Job Ref & about the organisation	The Pegasus Profiles Group is a growing steel cutting & fabrication organisation Headquartered in Thetford, whose services include flame, laser, plasma & waterjet cutting with additional press braking, rolling & plough grinding services.		
Other Information	www.pegasusprofiles.co.uk		
Core Objectives			
	<p>We have a fantastic opportunity available for a Technical Salesperson to work for a successful, well establish company specialising in the Engineering Sector based in our Andover office.</p> <p>Technical Sales Key responsibilities:</p> <ul style="list-style-type: none"> • Preparing quotations and negotiating orders • Helping to develop and grow new & existing sales accounts. • Providing good customer service • Answering the telephone and responding to e-mail enquires • Processing orders & general sales administration 		
Experience/Skills Required			
	<ul style="list-style-type: none"> • Background in steel sales, engineering or the fabrication industry would be useful. • Sales focused- passion for delivering great customer service and helping to grow sales. • You will have a good technical/engineering appreciation with the ability to read engineering drawings. • Excellent team working skills and ability to work in a busy, fast paced environment. • Good numeracy, literacy and strong computer skills • Professional, business-like telephone manner • Basic use of AutoCAD or similar CAD software (desirable but not essential as training will be provided) • Driving licence useful but not essential 		

Salary & Benefits	<ul style="list-style-type: none"> • Competitive salary - £24,000 to £30,000 dependant on experience. • Profit share. • 25 days holiday + bank holidays per annum • Company pension scheme. • Free onsite parking
Working Hours	Monday to Friday, 8am to 5pm with a 1-hour lunch break.
	Applications must include an up to date CV and a covering letter.

	Send your applications to: robert.floyd@pegprosouthern.co.uk		Closing Date; 10th May 2024	Date approved	22/04/2024
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