

Pegasus Profiles Vacancies - Inside Sales



Job Title	Inside Sales person	Reports to	Sales Manager
Team/ Department	Sales Office	Location	Thetford Factory
Job Ref & about the organisation	The Pegasus Profiles Group is a growing steel cutting & fabrication organisation Headquartered in Thetford, whose services include flame, laser, plasma & waterjet cutting with additional press braking, rolling & plough grinding services.		
Other Information	www.pegasusprofiles.co.uk		
Core Objectives			
	<p>We have a fantastic opportunity available for a Technical Salesperson to work for a successful, well establish company specialising in the Engineering Sector based in out Thetford office.</p> <p>Technical Sales Key responsibilities:</p> <ul style="list-style-type: none"> • Preparing quotations and negotiating orders • Helping to develop and grow new & existing sales accounts. • Providing good customer service • Answering the telephone and responding to e-mail enquires • Processing your orders & general administration 		
Experience/Skills Required			
	<ul style="list-style-type: none"> • Background in steel sales, engineering or the fabrication industry would be useful. • Sales focused- passion for delivering great customer service and helping to grow sales. • You will have a good technical/engineering appreciation with the ability to read engineering drawings • Excellent team working skills and ability to work in a busy, fast paced environment. • Good numeracy, literacy and strong computer skills • Professional, business like telephone manner • Basic use of AutoCad or similar CAD software (desirable but not essential as training will be provided). • Driving licence useful but not essential 		

Salary & Benefits	<ul style="list-style-type: none"> • Competitive salary - £24,000 to £30,000 dependant on experience. • Profit share • 25 days holiday + bank holidays per annum • Company pension scheme. • Free onsite parking
Hours	<ul style="list-style-type: none"> • Monday to Friday, 8am to 5.00pm (5.30pm one afternoon/week) with 1 hour for lunch and when necessary to meet the needs of the team and your • You will also be required to work the occasional Saturday morning (8am-11.0am) on a rota basis usually one in four Saturday mornings.
	Applications should include your CV and covering letter.

	Send your applications to			
	Robert Salisbury – robert.salisbury@pegpro.co.uk		Closing Date	Date approved 30/04/2024